

2014 NIELSEN MUSIC CANADA REPORT

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Vinyl Albums Post Biggest Overall Sales Total in the SoundScan Era

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Digital Albums Account for Nearly 40% Total Album Sales * * * *

Streaming totals surpass 6 Billion in last six months of 2014

Nielsen, the music industry's leading data information provider today released the 2014 Canada Music Year-End Report for the 12-month period of December 30, 2013 through December 28, 2014.

2014 showed the continued shift to digital markets, with Digital albums now accounting for nearly 40% of all album sales and streaming activity surpassing 6 Billion song streams in the final six months of the year. Another bright spot for the industry is the continued resurgence of Vinyl LPs, which posted the biggest sales total in the SoundScan Era with over 400,000 units.

"With strong demand in digital streaming and record-setting growth in Vinyl, we continue to see music fans showing their diversity in the way they consume music." says David Bakula, SVP Industry Insights, Nielsen Entertainment. "With over 6 Billion songs streamed in just the last six months of 2014, as well as new services launching this year, music fans continue to enjoy huge amounts of digital music."

Nielsen provides music research and monitoring services for the entertainment industry. Nielsen's airplay, sales and streaming data represents music consumers of all ethnicities and languages, and is featured weekly in Billboard's charts, and is widely cited as the standard for music measurement.

TOTAL ALBUM SALES

(12/30/2013 – 12/28/2014)

(INCLUDES CD, LP, DIGITAL ALBUMS - IN MILLIONS)

	<u>2014</u>	<u>2013</u>	<u>% Chg.</u>
Total Albums	27.8	29.3	-5%
CD	16.5	17.6	-7%
Digital	10.9	11.4	-5%
LP	0.4	0.2	+71%

OVERALL ALBUM + TEA SALES

(12/30/2013 - 12/28/2014)

(ALL ALBUMS & TRACK EQUIVALENT ALBUMS -10:1- IN MILLIONS)

2014 2013 % CHG. Total Units 37.9 40.9 -7%

DIGITAL TRACK SALES

(12/30/2013 - 12/28/2014- In MILLIONS)

UNITS SOLD 2014 2013 % Chg. 101.7 116.1 -12%

HOLIDAY SEASON ALBUM SALES (11/03/14 – 12/28/14)

 (Physical & Digital Album Sales during Holiday Season In Millions)

 UNITS SOLD
 2014
 2013
 % Chg.

 6.8
 7.2
 -6%

2014 GENRE ALBUM SALES REPORT

(12/30/2013 - 12/28/2014- IN THOUSANDS)

<u>Genre</u>	<u>2014</u>	<u>2013</u>	<u>% Chg.</u>		
Alternative	4,267	4,977	-14%		
Classical	616	788	-22%		
Jazz	561	603	-7%		
Metal	2,616	2,779	-6%		
R&B	2,137	2,959	-28%		
Rap	1,698	2,214	-23%		
(Note: Titles may appear in more than one genre.)					

TOTAL STREAMING ACTIVITY

(July 2014-December 2014)

 Total Streams
 6,305,784,000

 Total Video Streams
 5,380,768,000

 Total Audio Streams
 925,016,000

CURRENT VS. CATALOGUE ALBUM SALES

(12/30/2013 - 12/28/2014: IN MILLIONS)

CATALOG DEFINED AS ALBUMS OLDER THAN 2 YRS

<u>2014</u>	2013	<u>% Chg.</u>
16.1	17.9	-10%
11.7	11.4	3%
<u>2014</u>	<u>2013</u>	<u>% Chg.</u>
9.6	11.0	-13%
6.9	6.7	3%
<u>2014</u>	<u>2013</u>	<u>% Chg.</u>
6.3	6.8	-8%
4.6	4.6	1%
	16.1 11.7 2014 9.6 6.9 2014 6.3	16.1 17.9 11.7 11.4 2014 2013 9.6 11.0 6.9 6.7 2014 2013 6.3 6.8

TOP 10 AUDIO ON-DEMAND STREAMING

(July 2014-December 2014)

TOP 10 VIDEO ON-DEMAND STREAMING

(July 2014-December 2014)

	<u>Title/Artist</u>	Streams (in millions)		<u>Title/Artist</u>	Streams (in millions)
1	Take Me To Church / Hozier	1.4	1	Shake It Off / Taylor Swift	19.0
2	Habits (Stay High) / Tove Lo	1.3	2	All About That Bass / Meghan Trainor	17.5
3	Stay With Me / Sam Smith	1.3	3	Anaconda / Nicki Minaj	14.6
4	Chandelier / Sia	1.2	4	Fancy / Iggy Azalea feat. Charli XCX	14.5
5	Animals / Maroon 5	1.1	5	<u>Chandelier</u> / Sia	14.2
6	I'm Not The Only One / Sam Smith	1.0	6	Happy / Pharrell Williams	13.2
7	All About That Bass / Meghan Trainor	1.0	7	Gangnam Style / PSY	13.1
8	Thinking Out Loud / Ed Sheeran	1.0	8	Problem / Ariana Grande feat. Iggy Azalea	12.7
9	Bang Bang / Jessie J, Ariana Grande &		9	All Of Me / John Legend	12.4
	Nicki Minaj	1.0	Ü	7th OT Mo	12.1
10	Blame / Valvin Harris ft. John Newman	1.0	10	Dark Horse / Katy Perry	11.7

2014 STREAMING AND TRACK DOWNLOADS SHARE BY GENRE

(July, 2014 - December, 2014)

	Total On- Demand Streaming	Video On- Demand Streaming	Audio On- Demand Streaming	<u>Track</u> <u>Downloads</u> <u>Share</u>
Рор	27.2%	27.7%	22.8%	26.1%
Rock	26.0%	24.9%	35.3%	23.8%
R&B/Hip-Hop	20.6%	21.0%	16.9%	11.9%
Dance/Electronic (EDM)	9.7%	9.7%	9.3%	6.8%
Country	4.7%	4.6%	5.4%	11.2%
Holiday/Seasonal	2.1%	1.8%	4.0%	1.7%
Latin	1.7%	1.9%	0.5%	0.8%
World	1.7%	1.8%	0.2%	0.7%
Christian/Gospel	1.1%	1.1%	0.5%	1.0%
Classical	0.5%	0.5%	0.3%	0.5%
Comedy	0.5%	0.5%	0.2%	0.3%
Children	0.5%	0.5%	0.1%	0.2%
Jazz	0.4%	0.4%	0.6%	0.4%



BILLBOARD'S TOP CHARTS OF 2014 11 COMPILED BY NIELSEN MUSIC



BILLBOARD 2014 TOP 10 SELLING ALBUMS

(12/30/2013 - 12/28/2014)

BILLBOARD 2014 TOP 10 SELLING ARTISTS

(Based on Album sales from 12/30/2013 – 12/28/2014)

	<u>Title/Artist</u>	Units Sold		<u>Artist</u>	<u>Units Sold</u>
1	1989 / Taylor Swift	314,000	1	Taylor Swift	350,000
2	Frozen / Soundtrack	226,000	2	Eminem	200,000
3	In The Lonely Hour / Sam Smith	157,000	3	Pink Floyd	182,000
4	X / Ed Sheeran	133,000	4	Ed Sheeran	164,000
5	Ghost Stories / Coldplay	117,000	5	Sam Smith	159,000
6	Pure Heroine / Lorde	104,000	6	AC/DC	159,000
7	Where I Belong / Bobby Bazini	102,000	7	One Direction	155,000
8	Serge Fiori / Serge Fiori	99,000	8	Coldplay	150,000
9	Four / One Direction	98,000	9	Michael Jackson	138,000
10	The Endless River / Pink Floyd	89,000	10	Queen	135,000

BILLBOARD 2014 TOP 10 SELLING DIGITAL TRACKS

(12/30/2013 – 12/28/2014)

BILLBOARD 2014 TOP 10 SELLING DIGITAL SONGS

(combines all versions of the same Song: 12/30/2013 – 12/28/2014)

	Title/Artist	<u>Units</u>		<u>Title/Artist</u>	<u>Units</u>
		Sold			Sold
1	Happy / Pharrell Williams	538,000	1	Happy / Pharrell Williams	540,000
2	All Of Me / John Legend	409,000	2	All Of Me / John Legend	460,000
3	All About That Bass / Meghan Trainor	408,000	3	All About That Bass / Meghan Trainor	408,000
4	Dark Horse / Katy Perry	390,000	4	Dark Horse / Katy Perry	391,000
5	Stay With Me / Sam Smith	345,000	5	Stay With Me / Sam Smith	359,000
6			6	Say Something / A Great Big World/Christina	
	Shake It Off / Taylor Swift	341,000		Aguilera	358,000
7	Counting Stars / OneRepublic	322,000	7	Fancy / Iggy Azalea feat. Charli XCX	346,000
8	Timber / Pitbull feat. Ke\$ha	320,000	8	Shake It Off/ Taylor Swift	341,000
9	Say Something / A Great Big World/Christina Aguilera	317,000	9	Counting Stars / OneRepublic	323,000
10	Come With Me Now / Kongos	288,000	10	Timber / Pitbull feat. Ke\$sha	320,000

BILLBOARD 2014 TOP 10 SELLING DIGITAL ALBUMS

(12/30/2013 - 12/28/2014)

BILLBOARD 2014 TOP 10 CDs

(12/30/2013 -12/28/2014)

	Title/Artist	Units Sold		<u>Title/Artist</u>	Units Sold
1	1989 / Taylor Swift	123,000	1	1989 / Taylor Swift	190,000
2	Frozen / Soundtrack	76,000	2	Frozen / Soundtrack	150,000
3	X / Ed Sheeran	74,000	3	In The Lonely Hour / Sam Smith	86,000
4	In The Lonely Hour / Sam Smith	69,000	4	Where I Belong / Bobby Bazini	85,000
5	Ghost Stories / Coldplay	63,000	5	Serge Fiori / Serge Fiori	82,000
6	Guardians Of The Galaxy / Soundtrack	54,000	6	Icon / Queen	76,000
7	Pure Heroine / Lorde	54,000	7	The Endless River / Pink Floyd	73,000
8	Night Visions / Imagine Dragons	41,000	8	Plus Tard Qu'on Pense / Fred Pellerin	71,000
9	Prism / Katy Perry	40,000	9	Icon/ Bon Jovi	69,000
10	<u>Hozier</u> / Hozier	39,000	10	Very Best Of / Neil Diamond	65,000

BILLBOARD 2014 TOP 10 VINYL SELLERS

	Title/Artist	Vinyl Sales
1	AM / Arctic Monkeys	4,100
2	Legend / Bob Marley & The Wailers	4,000
3	Turn Blue / The Black Keys	3,800
4	The Endless River / Pink Floyd	3,300
5	Lazaretto / Jack White	3,200
6	Led Zeppelin I / Led Zeppelin	2,900
7	Sonic Highways / Foo Fighters	2,900
8	<u>Ultraviolence</u> / Lana Del Rey	2,600
9	Led Zeppelin II / Led Zeppelin	2,600
10	Led Zeppelin IV / Led Zeppelin	2,600

BILLB	<u>DARD 2014 TOP 10 ALBUMS-CANADIAN AR</u>	TISTS	BILLBOAR	D 2014 TOP 10 DIGITAL SONGS-CANADIA	AN ARTISTS
(12/30/2	2013 – 12/28/2014)		(Combin	nes all versions of the same Song: 12/30/2013 -	12/28/2014)
	<u>Title/Artist</u>	<u>Units Sold</u>		<u>Title/Artist</u>	Units Sold
1	Where I Belong / Bobby Bazini	102,000	1	Rude / Magic!	278,000
2	Serge Fiori / Serge Fiori	99,000	2	<u>Hideaway</u> / Kiesza	194,000
3	Plus Tard Qu'on Pense / Fred Pellerin	79,000	3	Crazy For You / Hedley	166,000
4	Christmas / Michael Buble	70,000	4	Life Of The Party / Shawn Mendes	136,000
5	Popular Problems / Leonard Cohen	68,000	5	Blurred Lines / Robin Thicke	93,000
6	No Fixed Address / Nickelback	58,000	6	Anything / Hedley	90,000
7	M / Marie-Mai	54,000	7	Goodbye / Glenn Morrison	88,000
8	Shine On / Sarah McLachlan	45,000	8	Jealous (I Ain't With It) / Chromeo	85,000
9	Wild Life / Hedley	44,000	9	Heaven In Our Headlights / Hedley	82,000

10

Chills / Down With Webster

Jealous./ Nick Jonas

78,000

67,000

BILLBOARD TOP 10 ALBUMS DURING HOLIDAY SEASON BILLBOARD TOP 10 DIGITAL SONGS DURING HOLIDAY SEASON (Based on Album sales from 11/3/2014 – 12/28/2014) (Based on Digital song sales from 11/3/2014 - 12/28/2014) Title/Artist **Units Sold** Title/Artist **Units Sold** 1989 / Taylor Swift 206.000 Blank Space / Taylor Swift 1 1 204.000 2 Four / One Direction 98.000 2 Take Me To Church / Hozier 163,000 3 The Endless River / Pink Floyd 89,000 3 Uptown Funk / Mark Ronson feat. Bruno Mars 162,000 4 Plus Tard Qu'on Pense / Fred Pellerin 79,000 I'm Not The Only One / Sam Smith 96,000 5 Rock Or Bust / AC/DC 84,000 5 All About That Bass / Meghan Trainor 91,000 6 In The Lonely Hour / Sam Smith 74,000 6 Shake It Off / Taylor Swift 90,000 7 Christmas / Michael Buble 7 Animals / Maroon 5 69,000 88,000 8 That's Christmas To Me / Pentatonix 59,000 8 Thinking Out Loud / Ed Sheeran 83,000 Sonic Highways / Foo Fighters 9 The Heart Wants What.../Selena Gomez 9 59,000 68,000

41,000

BILLBOARD TOP 10 ON-DEMAND STREAMING SONGS BILLBOARD TOP 10 STREAMING SONGS BY CANADIAN ARTISTS

58,000

(July 2014-December 2014) (July 2014-December 2014)

	Title/Artist	Streams (Millions)	·	Title/Artist	Streams (Millions)
1	Shake It Off / Taylor Swift	19.5	1	Rude / Magic!	9.6
2	All About That Bass / Meghan Trainor	18.5	2	Blurred Lines / Robin Thicke	4.1
3	<u>Chandelier</u> / Sia	15.3	3	Call Me Maybe / Carly Rae Jepsen	3.3
4	Fancy / Iggy Azalea feat. Charli XCX	15.3	4	<u>Hideaway</u> / Kiesza	3.3
5	Anaconda / Nicki Minaj	15.0	5	Life Of The Party / Shawn Mendes	3.1
6	Happy / Pharrell Williams	13.7	6	Often / The Weeknd	2.5
7	<u>Problem</u> / Ariana Grande feat. Iggy Azalea	13.3	7	My Heart Wil Go On / Celine Dion	2.3
8	Gangnam Style / PSY	13.2	8	Started From The Bottom / Drake	2.2
9	All Of Me / John Legend	13.2	9	Hold On, We're Going Home / Drake	2.1
10	Dark Horse / Katy Perry	12.2	10	Crazy For You / Hedley	2.0

BILLBOARD: TOP 10 MOST PLAYED SONGS BILLBOARD: TOP 10 ARTIST AIRPLAY

(Based on airplay from 1/5/2014-12/31/2014) (Based on airplay from 1/5/2014-12/31/2014) **Title/Artist Detections** Artist **Detections** 84,000 Hedley * Rude/Magic! * 207,000 1 1 Counting Stars / OneRepublic 2 80,000 Magic! * 149,000 2 3 All Of Me / John Legend 78,000 3 Maroon 5 147,000 4 Happy / Pharrell Williams 77,000 4 OneRepublic 146,000 76,000 5 Team / Lorde 5 Katy Perry 143,000 6 Pompeii / Bastille 76.000 6 Lorde 122,000 7 Dark Horse / Katy Perry 75,000 7 Taylor Swift 115,000 8 Crazy For You / Hedley ' 74,000 8 Serena Ryder * 112,000 9 Am I Wrong / Nico & Vinz 70,000 9 Bruno Mars 111,000 10 10 Best Day Of My Life / American Authors 70,000 Ed Sheeran 105,000

BILLBOARD: TOP 10 HOLIDAY SONGS AIRPLAY

(Based on airplay from 11/1/2014-12/26/2014)

10

10

Reflektor / Arcade Fire

No Fixed Address / Nickelback

	<u>Title/Artist</u>	Detections
1	Feliz Navidad / Jose Feliciano	2,700
2	Rockin' Around The Christmas Tree / Brenda Le	e 2,400
3	Jingle Bell Rock / Bobby Helms	2,200
4	Happy X-Mas (War Is Over)/John Lennon	2,200
5	Do They Know It's Christmas / Band Aid	2,200
6	All I Want For Christmas Is You / Mariah Carey	2,200
7	A Holly Jolly Christmas / Burl Ives	2,000
8	Wonderful Christmastime / Paul McCartney	2,000
9	Last Christmas / Wham!	2,000
10	It's The Most Wonderful Time / Andy Williams	1,800

^{* =} meets Canadian content criteria

TOP SELLERS OF THE NIELSEN SOUNDSCAN ERA

TOP SELLING ALBUMS OF SOUNDSCAN ERA

TOP SELLING ARTISTS OF SOUNDSCAN ERA

(1995 - 12/28/2014)

(based on album sales from 1995 - 12/28/2014)

	<u>Title/Artist</u>	Units Sold		<u>Artist</u>	Units Sold
1	Come on Over / Shania Twain	1,948,000	1	Celine Dion	7,899,000
2	Let's Talk About Love / Celine Dion	1,492,000	2	Eminem	4,571,000
3	<u>21</u> / Adele	1,489,000	3	Shania Twain	4,437,000
4	Big Shiny Tunes 2 / Various Artists	1,233,000	4	Backstreet Boys	4,225,000
5	1 / Beatles	1,231,000	5	Beatles	3,867,000
6	Up! / Shania Twain	1,134,000	6	U2	3,865,000
7	Romanza / Andrea Bocelli	1,133,000	7	Michael Buble	3,652,000
8	Aquarium / Aqua	1,093,000	8	Sarah McLachlan	3,415,000
9	Surfacing / Sarah McLachlan	1,078,000	9	The Tragically Hip	3,369,000
10	Millennium / Backstreet Boys	1,075,000	10	Andrea Bocelli	3,301,000

TOP SELLING DIGITAL SONGS OF SOUNDSCAN ERA

TOP SELLING DIGITAL ALBUMS OF SOUNDSCAN ERA

(2/13/2005 - 12/28/2014)

	Title/Artist	Units Sold		Title/Artist	Units Sold
1	Party Rock Anthem / LMFAO	846,000	1	21 / Adele	342,000
2	Blurred Lines / Robin Thicke	799,000	2	Babel / Mumford & Sons	184,000
3	Moves Like Jagger / Maroon 5	784,000	3	Night Visions / Imagine Dragons	161,000
4	Thrift Shop / Macklemore & Ryan Lewis	768,000	4	Sigh No More / Mumford & Sons	156,000
5	Rolling In The Deep / Adele	754,000	5	Christmas / Michael Buble	140,000
6	Somebody That I Used To Know / Gotye	743,000	6	The Lumineers / The Lumineers	136,000
7	Sexy And I Know It / LMFAO	730,000	7	1989 / Taylor Swift	123,000
8	I Gotta Feeling / Black Eyed Peas	711,000	8	The Marshall Mathers LP 2 / Eminem	120,000
9	Call Me Maybe / Carly Rae Jepsen	701,000	9	My Head Is An Animal/ Of Monsters & Men	112,000
10	Wake Me Up / Avicii	696,000	10	Recovery / Eminem	111,000

(2/13/2005 - 12/28/2014)

Nielsen Music Canada 2014 Year-End Highlights

- Total Album sales declined for the third straight year, down 5% compared to 2013.
- Digital album sales accounted for 39.3% of total album sales for the year, compared to 39.1% in 2013.
- Vinyl albums posted their biggest overall sales total in the SoundScan era, with a sales increase of 71% over 2013.
- 7 albums sold over 100,000 units in 2014, led by Taylor Swift, compared to 16 albums in 2013.
- One album from a Canadian artist sold over 100,000 units in 2014, Bobby Bazini's "Where I Belong."
- Last year R&B and Rap were the only major genres to post sales increases, this year those two genres posted the two biggest sales declines in 2014 over 2013.

Digital Highlights:

- Streaming surpassed 6 Billion songs streamed in the last six months of 2014 (Nielsen began tracking streaming in July, 2014), with 17 songs surpassing 10 Million streams in the final six months of the year.
- Means of consumption differ by musical genres.
 - For example, country comprises 11% of digital downloads but less than 5% of On-Demand streaming.
 - Conversely, R&B/Hip Hop comprises 12% of digital downloads but 21% of On-Demand streaming.
 - Consumption of some smaller genres, such as EDM and Latin, also lean towards On-Demand streaming.
- Digital album sales suffered their first year-over-year decrease since Nielsen Music began tracking digital sales in 2005. Taylor Swift's "1989" is the year's highest selling digital album. Imagine Dragons' "Night Visions," which sold 100,000 digital albums in 2013, placed in the top ten of highest selling digital albums for the second straight year, while two soundtracks, "Frozen" and "Guardians Of The Galaxy," placed in the top ten.
- Digital track sales suffered their first year-over-year decrease since Nielsen Music began tracking digital sales.
- The top 200 digital songs represented 22.7% of all song purchases in 2014. The top 200 songs accounted for 23.1 million sales in 2014 compared to 28.6 million in 2013.

About Nielsen

Nielsen (NYSE: NLSN) is a global information and measurement company with leading market positions in marketing and consumer information, television and other media measurement, online intelligence and mobile measurement. Nielsen has a presence in approximately 100 countries, with headquarters in New York, USA, and Diemen, the Netherlands. For more information, visit www.nielsen.com.

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